



ESTABLISHED 1968 · CEDIA ACCREDITED

Contractor Capability Pack

CEDIA-certified hi-fi, smart home and home cinema design, integration and installation — working alongside architects, designers, builders and M&E consultants across Norfolk and East Anglia.

If you're building high-end projects, we should talk

Martins Hi-Fi has been working alongside architects, interior designers and builders across Norfolk and East Anglia since 1968.

We bring CEDIA-certified expertise in hi-fi, smart home and home cinema to projects at every stage — from initial planning through to final installation and handover.

We're not a national chain. We're a family business with deep roots in the region, long-term relationships with our clients, and a reputation built entirely on doing the work properly. We're straightforward to work with: we communicate clearly, we hit our programme, and we don't create problems on site.

Getting technology infrastructure right requires decisions made early — before walls are closed, before floors go down, before it becomes expensive to change anything. We work best when we're involved at the design stage, so the right provisions are built in from the start. And everything we install, we also support.

What we bring to a project

- **Hi-Fi & Whole-Home Audio**

From single-room systems to multi-room streaming throughout a property.

- **Home Cinema**

Purpose-built cinema rooms designed and installed to a high standard.

- **Whole-Home Wi-Fi**

Reliable, seamless wireless coverage in every room, designed around the building.

- **Infrastructure Planning**

Cable routes, equipment locations and future-proofing built into the build programme.

- **Smart Home Integration**

Lighting control, blinds, climate, security and AV all running from a single interface.

- **Acoustic Treatment**

Room design and treatment that makes the technology perform as intended.

- **Networking**

Robust wired and managed network infrastructure to underpin everything we install.

- **Support & Aftercare**

Ongoing support from our Norwich team — everything we install, we maintain.

WHO WE COLLABORATE WITH

01 Architects & Architectural Technologists

Specification support, early-stage planning and infrastructure guidance.

02 Interior Designers

Integrating technology without compromising the design vision; equipment choices that suit the aesthetic.

03 Main Contractors & Builders

On-site coordination, first and second fix, and handover support.

04 M&E Consultants

System design, load calculations and coordination with broader building services.

How it works

1 Initial conversation

Tell us about the project, the brief and the client. We'll tell you what's possible and what's realistic.

2 Specification & design

We produce a clear scope of works, equipment specification and infrastructure requirements in time for the build programme.

3 Installation

First fix cabling, second fix equipment installation, commissioning and calibration.

4 Handover

Full client handover, documentation and ongoing support from our Norwich team.

WHY MARTINS HI-FI

- **CEDIA member** — industry-certified standards across smart home and home cinema.
- **Nearly 60 years in business** — the relationships and reputation to match.
- **Local and responsive** — based in Norwich, working across Norfolk, Suffolk and East Anglia.
- **Honest advice** — we specify what's right for the project, not what's easiest to sell.

Accreditations & insurance

The details below allow contractors and M&E teams to verify our compliance for onboarding. Certificates available on request.

Trade Body Membership	CEDIA member
Years Established	Since 1968 (nearly 60 years)
Company Registration	1858427
VAT Registration	353 2715 66



GET IN TOUCH

Let's talk

If you have a project in the pipeline — at any stage — we're happy to have an early conversation. No obligation, no hard sell. Just a straightforward discussion about what's possible.

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